

Financing for Small Business  
**Revolving Loan  
Fund Program**  
Southeastern Utah Association of Local Governments

**\$\$ There is Money to Help New and Expanding Firms  
in Southeastern Utah \$\$**

Before a good idea becomes reality and makes money, money is usually needed. Most new businesses find financing harder to come by than the great idea.

**Type of Eligible Businesses:**

- Industrial/Manufacturing
- Retail Commercial
- Service/Professional

**Loan Terms and Conditions:**

- Working Capital, 3-5yr Amortization
- Fixed Assets (Machinery and Equipment), 3-7yr Amortization
- Purchase of Land & Building, 10yr Amortization with a 5-year call
- All loans must be adequately collateralized

**Job Creation Criteria:**

- Emphasis on job-creating projects: One job created or retained for every \$15,000 of BLF funds loaned

**Fixed Interest Rate**

- Up to 4 points below Wall Street Journal Prime Rate, but not less than 4%.

**Typical Financing/Loan Structure:**

- 60% 1st Mortgage from Private Sector Lender (participation by a primary lender is required)
- 30% Participation from Revolving Loan Fund (up to \$100,000)
- **10% Business Owner Cash (Equity)**

**Eligible Borrowers:**

- Owner-User Business
- For-Profit Companies
- Non-Profit Entities

**Borrower Fees and Costs:**

- \$75 Application Fee
- 1.5% Loan Origination Fee
- Credit Report and Closing Fees as Necessary
- Declining term, "key-man" life insurance for the amount of the loan

**Applications for refinancing existing debt will not be considered, unless there is a clear and compelling economic justification**

**Funds cannot be used to finance equity investments (i.e., simple purchase of a company's stock).**

**BLF Applicants Are Required To Comply With the Following Federal & State Regulations:**

- Davis-Bacon Act (<http://www.dol.gov/compliance/laws/comp-dbra.htm>), when RLF funds are used for construction.
- Environmental Impact (National Environmental Protection Act (<http://www.epa.gov/compliance/nepa/>), Lead-Based Paint (<http://www.epa.gov/lead/pubs/nlic.htm>), Asbestos Regulations (<http://www.airquality.utah.gov/HAPs/ASBESTOS/index.htm>), etc.).
- Section 601 of title VI of the Civil Rights Act of 1964, as amended (42 U.S.C. § 2000d *et seq.*)
- Section 504 of the Rehabilitation Act of 1973, as amended (29 U.S.C. § 794), "Americans With Disabilities Act" (<http://www.ada.gov/>)
- Other federal statutes, regulations and Executive Orders, as applicable

**\*This is a gap financing program. The Business Loan Fund can provide up to 30% of the financing needed by the applicant. Applicants must obtain the majority of the necessary financing from a primary lender.**

**Loan Approval Process: Loan applications are processed through underwriting; they are then reviewed by the loan review committee, then are approved or denied by the full business loan fund board. The business loan fund board meets once a month on the 4th Thursday of each month when it has BLF business to conduct. COMPLETE applications must be received at least 2 weeks prior to the full board meeting so that the application can be fully processed before the scheduled board meeting.**

In order to qualify for a loan you must submit a [Business Loan Fund Application](#) and a Business Plan. The following Small Business Development Centers provide business planning assistance and classes.

<b>CARBON AND EMERY COUNTIES</b>	<b>San Juan County</b>	<b>Grand County</b>
Utah State University College of Eastern Utah Price Campus 451 E 400 N Price, UT 84501 Ryan Murray 435-613-5460 ryan.murray@usu.edu	Utah State University College of Eastern Utah Blanding Campus 576 W 200 S Blanding, UT 84511 Tim Chamberlain (435) 678-8102 tim.chamberlain@usu.edu	USU Moab Education Center 125 W 200 S Moab, Utah 84532 Beth McCue 435-259-7432 beth.mccue@usu.edu

For further information or to set up an appointment call Dawna Houskeeper at (435) 613-0031 or email: [dhouskeeper@seualg.utah.gov](mailto:dhouskeeper@seualg.utah.gov)

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SEUALG/SEUEDD - P.O. Box 1106 - 375 S. Carbon Ave., Price, UT 84501  
Phone: 435-637-5444 Fax: 435 637-5448

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**The Southeastern Utah Association of Governments  
Business Loan Fund Program Fills the \*Gap!**

